

REMARK : The business plans presented on this platform are submitted by the respective issuers and reflect their original content. Fundaztic prioritizes the direct representation of the issuer's vision and as such, we do not undertake editorial modifications (e.g., correcting spelling, grammar, or typographical errors).

BACKGROUND OF BUSINESS

A. Who are we

We are engaged in installation and maintenance of air conditioning systems as well as electrical wiring services.

B. What do we do

Our business is involved in the installation and maintenance of air conditioning systems as well as electrical wiring services. We provide services with or without supplying air conditioning units, as we source equipment directly from local suppliers based on customer requirements. The business operates from an office-cum-store from 9:00AM to 6:00PM, with Friday as the weekly off day, and utilizes one van to support daily operations and service delivery. Marketing is also done through Facebook, although it is currently not actively maintained, as most customers are obtained through referrals and repeat business. Customer payments are made via cash and online transfer, with approximately 70% of transactions in cash.

C. When did we start our business operations

We registered and started our business in June 2022.

D. Where we are operating our business in

We are operating our business in Sungai Petani, Kedah.

E. How much have we invested into the business to-date

We have invested more than RM80K into our business.

F. No. of Outlets/Branches we have now (if any)

NIL

G. Our Financial Summary

Year	Turnover	Total Expenses	Profit / (Losses)
2025	RM180,000.00	RM153,000.00	RM27,000.00
2026 (up-to-date)	RM58,000.00	RM49,300.00	RM8,700.00

H. Experience of our Key Management Team

With over 4 years of experience in the industry, we have developed the necessary technical skills and practical knowledge to serve different type of customer including residential, renovation-based customers and etc.

I. Staffing – Staff Strength

Owner – 1

Staff – 2

J. How we intend to use and repay the funds

The fund we are applying from Fundaztic will be used as a working capital to support our business expansion. The funding will be used to support the upgrade of tools and equipment, as well as to purchase materials and maintain sufficient stock for each job. This will enable the business to improve work efficiency, reduce delays, and better manage multiple projects simultaneously while ensuring consistent service quality and smoother operations. The funds will also support daily operation cost as for renovation-related projects, payment collection may sometimes be delayed, typically taking up to two months to be fully settled, as customers require time to complete their renovation progress and arrange payments. The business also requires upfront costs for purchasing materials before project execution. Overall, the business maintains steady demand and continues to serve its customer base while managing cash flow carefully to support ongoing operations.

We believe that by consistently offering honest services, we will be able to develop long-term relationships with our clients. We assure you that our main focus will be the quality of our service and make sure that customers get the best service from us. Hence, we are confident to serve our monthly instalment promptly and fully settle on time.

K. Other supporting information about our company**Platform Remarks**

Issuer's Credit Facilities in CTOS Report	
No. of Secured facilities	0
No. of Unsecured facilities	2