

REMARK : The business plans presented on this platform are submitted by the respective issuers and reflect their original content. Fundaztic prioritizes the direct representation of the issuer's vision and as such, we do not undertake editorial modifications (e.g., correcting spelling, grammar, or typographical errors).

BACKGROUND OF BUSINESS

A. Who are we

We are a wholesale and retail trading business specializing in motor vehicle spare parts, components, supplies, tools, and accessories. Established with the objective of providing quality automotive products to workshops, retailers, and end-users, we have expanded our product range over the years to include apparel, technology-related accessories, and various consumer goods. Through our diversified product offerings and customer-focused approach, we continue to serve a broad customer base across multiple market segments.

B. What do we do

Our primary business activity involves the wholesale and retail distribution of motor vehicle spare parts, components, supplies, tools, and accessories, which contribute approximately 60% of our overall sales. In addition, we are engaged in the trading of apparel, technology-related parts and accessories, and a variety of general consumer goods. By maintaining a diversified product portfolio, we are able to cater to the varying needs of our customers while creating multiple revenue streams for the business.

C. When did we start our business operations

The company was incorporated in November 2023 and commenced business operations in December 2023.

D. Where we are operating our business in

Our business is operated from Kuala Lumpur, Malaysia. The company currently utilizes a virtual office shared with other companies for registered office and administrative purposes. The tenancy agreement for the virtual office remains valid until February 2027. As the nature of the business does not require a dedicated retail outlet, business activities are conducted through direct sales, customer visits, and supplier engagement.

E. How much have we invested into the business to-date

The company has invested more than RM100,000 to date, primarily for inventory procurement, working capital, business setup costs, operational expenses, and the development of customer and supplier networks.

F. No. of Outlets/Branches we have now (if any)

Currently, the company operates from a single business location in Kuala Lumpur and does not have any additional branches or outlets. At present, management is focused on strengthening existing operations before considering future expansion opportunities.

G. Our Financial Summary

Year	Turnover	Total Expenses	Profit / (Losses)
2025 (P&L 2025)	RM24,850,506.06	RM24,806,422.99	RM44,083.07
2026 up to date	RM12,000,000	RM11,928,000	RM72,000

H. Experience of our Key Management Team

The business owner possesses approximately 5 years of experience in the automotive parts trading industry. Through hands-on involvement in procurement, inventory management, customer servicing, and sales operations, the owner has developed a solid understanding of market requirements and industry dynamics.

I. Staffing – Staff Strength

Managing Director – 1

Accounts & Administration – 2

*The director is actively involved in the company's day-to-day sales and marketing operations.

J. How we intend to use and repay the funds

The financing facility will be utilized as working capital to support business expansion.

Specifically, the funds will be used for:

- Increasing inventory levels to meet growing customer demand.
- Purchasing a wider range of automotive spare parts and accessories.
- Strengthening cash flow management for day-to-day operations.
- Supporting larger order volumes from existing and new customers.
- Enhancing business growth and improving operational efficiency.

The additional working capital will enable the company to capture more market opportunities, improve product availability, and strengthen its competitive position within the automotive parts trading industry.

K. Other supporting information about our company