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## BACKGROUND OF BUSINESS

### A. Who are we

We are a transportation company providing reliable goods delivery services throughout Peninsular Malaysia.

### B. What do we do

Our business is primarily engaged in transporting catering products from Klang to destinations throughout Peninsular Malaysia, including the Klang Valley, Johor, Penang, Ipoh, Melaka and the East Coast. We currently operate a 5-ton box lorry for our daily business operations. For your information, the lorry is registered under another company and we are leasing it for operational use. Our main service involves delivering catering products from a well-known fast food restaurant warehouse to its branches across Malaysia. We charge approximately RM350 to RM800 per trip, depending on the delivery distance and destination. As Malaysia's commercial activities heavily rely on road transportation, we believe the demand for logistics and transportation services will continue to grow and we are optimistic about the future expansion of our business.

### C. When did we start our business operations

We established and started operations in May 2024.

### D. Where we are operating our business in

Our home-based office located at Banting, Selangor.

### E. How much have we invested into the business to-date

Up to date, we have invested RM30,000.00 in this business.

### F. No. of Outlets/Branches we have now (if any)

Apart from our home-based office in Banting, we have no other branches.

### G. Our Financial Summary

Year	Turnover	Total Expenses	Profit / (Losses)
2025 ^	RM86,010.00	RM56,647.00	RM29,363.00
2026 up to date ^	RM46,000.00	RM30,000.00	RM16,000.00

*\*Remark/Clarification:*

1. Turnover (2025/2026) is based on 2025 Form B and calculated based on credit transactions in the company's bank account.

2. The 2025 income tax return showed RM22,659 in unacceptable expenses, which referred to the fees and costs incurred in providing platform transportation services.

3. It's important to note that the 34% profit margin reported in the 2026 financial summary is based on 1st quarter results. The fuel crisis began in March 2026 and started impacting fuel prices from that time onward. Therefore, the 2nd quarter profit margin is expected to be adjusted based on current fuel price conditions, potentially decreasing from 34% in the 1st quarter to approximately 20%-25%. It should be noted that the 20%-25% profit margin is primarily due to stable and frequent repeat orders from a major client (a well-known fast-food chain). Additionally, some orders require long-distance transportation, resulting in higher transportation costs and profit margins due to distance.

#### **H. Experience of our Key Management Team**

The company entered the transportation industry in 2024. Prior to founding the company, the business owner worked as a truck driver for 3 years. After accumulating extensive experience and connections, he established his own transportation company, which has continued to grow and expand. Notably, thanks to his rich experience and wide network, he has been able to acquire clients and receive referrals from other business partners.

#### **I. Staffing – Staff Strength**

Owner – 1

Driver – 1

#### **J. How we intend to use and repay the funds**

The funds are sought to support the working capital and daily operating expenses. It is important to note that portion of the funds obtained will be used to cover overhead and operational costs such as wages, fuel, toll charges, road tax, insurance as well as truck repairs and maintenance. For your information, expenses such as tolls, fuel and truck maintenance require immediate cash payments, while our customers generally make payments on a monthly basis. Therefore, the funds sought will help bridge the cash flow gap between the revenue and operating expenses. In addition, due to increasing customer demand, we plan to purchase an additional truck to further support and expand our operations. The estimated cost of purchasing a truck is approximately RM30,000 to RM40,000, depending on the specifications and manufacturing year. With the additional funding and truck capacity, we believe it will significantly increase our sales volume and support future business expansion. Based on our current sales performance and stable customer base, we are confident that the installment repayments will not pose a burden to the company. We are committed the timely monthly repayments.

#### **K. Other supporting information about our company**

