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Notwithstanding the above, Fundaztic has, among others, conducted the following due diligence checking:-

- a) Verify the accuracy of the constitutional documents and information submitted by the issuer against reports extracted from official sources such as SSM (Suruhanjaya Syarikat Malaysia), CCRIS (Bank Negara Malaysia), CTOS and Credit Bureau Malaysia
- b) Perform reasonable care, including site visit when it is deemed necessary, to ensure the existence of the business operations of the issuer
- c) Evaluate to ensure that the issuer meets and complies with Fundaztic's credit and scorecard requirements for listing

## **BACKGROUND OF BUSINESS**

### **A. Who are we**

We are sandwich franchisee in Malaysia. The largest F and B franchise organizations with 44,758 restaurants worldwide.

We have been doing this business since 2009 in Kuala Lumpur.

### **B. What do we do**

We sell sandwiches, salads and toasties in our restaurant. Our main goal is to serve balanced and healthy products for customers. Our restaurants do comply with highest level of safety standard with monthly evaluation and supervision from headquarters. Our menus and sandwich formulas are being designed by huge team members of our team worldwide. We also have strongest financial advisors to help us during business downturns.

### **C. When did we start our business operations**

We first started this business in 2009 but for this particular company, we established it in 2012 to open one branch under this company.

### **D. Where we are operating our business in**

Currently we are running 2 outlets. First one is located on the best lot in Giant Hypermarket Mall at Putra Heights.

Second one is located in the heart of Kuala Lumpur in Quill City Mall. This shopping Mall is adjacent to DBKL and UNIKL. This Mall is also having a residential tower on top of it which is under construction.

Each restaurant is over 900 Sft with seating area of 56 seats. We also have takeaway customers as well as third party delivery services such as Foodpanda and Grabfood for deliveries.

**E. How much have we invested into the business to-date**

Our business was registered with one million paid up capital and we spent it on equipment and renovation plus franchise fees and rental fees.

**F. No. of Outlets/Branches we have now (if any)**

Currently we have two outlets under this company. One of them at Putra Heights Giant Hypermarket and the other one in Quill City Mall in KL.

We as franchisees currently own 3 other outlets under different companies.

**G. Our Annual Sales Turnover**

Year 2020 Sales Turnover is RM973,031 (Only 1 outlet)

Year 2021 Projected Sales Turnover is around RM 1.8 million.

And including the outlet in Quill city Mall our projection will be at RM2.9 million next year.

**H. Experience of our Key Management Team**

Two of our company owners/directors have over 11 years of experience running many branches of this franchise and one team member with over 3 years of experience of running this business.

**I. Staffing – Staff Strength**

Staff in restaurants are categorized as

1-main person in charge PIC

2-shift supervisor

3-sandwich artists

4-cleaners

They have all passed online courses as well as Malaysia food handling course and Halal course trainings.

**J. How we intend to use and repay the funds**

We, as team members of this company have a total of 5 outlets including these two outlets.

We intend to use this money to spend on advertisement, renovations and working capital.

Our company had a short term loan from Fundaztic last year and every instalment was paid on time and without any delay.

Our monthly sales is high enough and we will not having any problem to repay the funds.

**K. Other supporting information about our company**

**Platform Remarks**

**This is a 2nd funding request by an existing issuer who had successfully raised RM18,000 under Note No.1347 (Grab-Elite1 exclusive product) at our platform. The issuer has fully settled the said note on 01/09/2021.**